

MANAGEMENT DISCUSSION & ANALYSIS

Quarterly report for shareholders

Period ended May 31, 2012

The following comments are intended to provide a review and analysis of the operating results and financial position of Opsens Inc. as of May 31, 2012, and for the three- and nine-month periods ended this date, in comparison with the corresponding periods ended May 31, 2011. They should be read and interpreted in conjunction with the audited financial statements as well as the accompanying notes as of August 31, 2011.

Unless stated otherwise, the interim Management Discussion and Analysis has been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) on a consolidated basis. This document was prepared on July 4, 2012. All amounts are in Canadian dollars.

This report contains forward-looking statements that involve risks and uncertainties. These forward-looking statements are not guarantees of our future results and actual results could differ significantly from those foreseen by such statements due to several factors, including economic conditions, capital expenditures in the measuring instrument sector, currency exchange rate variation, and our ability to manage Opsens successfully under these uncertain conditions. Consequently, the reader should not place undue reliance on these forward-looking statements. These forward-looking statements are only valid as at the date of this document. The Company is under no obligation to revise or update these forward-looking statements in order to reflect the events or circumstances that occur after the date of this analysis, except when it is required by law.

CORPORATE OVERVIEW

Opsens Inc. (the “Company”) is a leading developer, manufacturer, and supplier of a wide range of fiber optic sensors and associated signal conditioners based on proprietary patented and patent-pending technologies. Opsens’ sensors provide long-term accuracy and reliability in the harshest environments. Opsens provides sensors to measure pressure, temperature, strain, and displacement to original equipment manufacturers (OEM) and end-users in the oil and gas, medical, and laboratory fields. Opsens provides complete technical support, including installation, training, and after-sales service in conformity with ISO 9001:2008 and ISO 13485:2003.

Opsens holds six (6) patents and has four (4) patents pending covering its products and technologies provided to its markets, giving the Company freedom to operate. With its patented technologies and highly recognized expertise, Opsens meets consumer needs in the medical, oil and gas, and laboratory markets. Since December 11, 2007, activities in the oil and gas market have been performed by the wholly-owned subsidiary Opsens Solutions Inc. (“Opsens Solutions”), formerly Inflo Solutions Inc.

VISION, STRATEGY, AND OUTLOOK

The worldwide market for fiber optic and conventional sensors is a multi-billion dollar market. Opsens’ sales and marketing strategy aims to provide solutions for the various current niche markets and to develop specific new markets. The Company’s expertise, know-how, and patented technologies are the keys to new production techniques improving the reliability of measuring equipment. Also, Opsens’ production technique called MEMS (Micro-Electro-Mechanical-System) encourages penetration into markets traditionally occupied by conventional sensors through higher production volumes and reduced manufacturing costs.

After the nine-month period ended May 31, 2012, consolidated revenues are already higher than the full year 2011. The enhanced development and increased market acceptance lead to higher consolidated revenues for the full year 2012.

SELECTED CONSOLIDATED FINANCIAL DATA

(Unaudited, IFRS based, in thousands of Canadian dollars, except for information per share)	Three-month period ended	Three-month period ended	Nine-month period ended	Nine-month period ended
	May 31, 2012	May 31, 2011	May 31, 2012	May 31, 2011
	\$	\$	\$	\$
Sales	2,174	2,415	7,046	4,898
Cost of revenues	1,315	1,641	4,711	3,523
Gross margin	859	774	2,335	1,375
Administrative expenses	553	588	1,810	1,552
Marketing expenses	304	188	747	459
R&D expenses	418	418	1,186	1,152
Financial expenses (income)	(59)	(42)	(117)	(37)
	1,216	1,152	3,626	3,126
Loss before income taxes	(357)	(378)	(1,291)	(1,751)
Income taxes	-	-	-	-
Net loss and comprehensive loss	(357)	(378)	(1,291)	(1,751)
Net loss and comprehensive loss per share – Basic	(0.01)	(0.01)	(0.03)	(0.04)
Net loss and comprehensive loss per share – Diluted	(0.01)	(0.01)	(0.03)	(0.04)

(Unaudited, IFRS based, in thousands of Canadian dollars)	As at	As at	As at
	May 31, 2012	August 31, 2011	September 1, 2010
	\$	\$	\$
Current assets	6,286	6,927	9,597
Total assets	8,085	8,593	11,390
Current liabilities	1,352	1,137	1,527
Long-term debt	490	30	130
Shareholders' equity	6,243	7,426	9,733

No dividend was declared per share for each share class.

On June 25, 2009, the Company completed a private placement of 2,916,667 units at a price of \$0.60 per unit for gross proceeds of \$1,750,000. On February 12, 2010, the Company completed a private placement 4,287,500 units at a price of \$0.85 per unit for gross proceeds of \$3,644,375.

SUMMARY OF CONSOLIDATED QUARTERLY RESULTS

The summary below presents the periods in which OpSens published unaudited interim financial statements.

(Unaudited, IFRS based, in thousands of Canadian dollars)	Three-month period ended May 31, 2012	Three-month period ended February 29, 2012	Three-month period ended November 30, 2011	Three-month period ended August 31, 2011
	\$	\$	\$	\$
Revenues	2,174	2,377	2,495	1,107
Net profit (net loss) for the period	(357)	(675)	(259)	(718)
Net profit (net loss) per share – Basic	(0.01)	(0.01)	(0.01)	(0.02)
Net profit (net loss) per share – Diluted	(0.01)	(0.01)	(0.01)	(0.02)

(Unaudited, IFRS based, in thousands of Canadian dollars)	Three-month period ended May 31, 2011	Three-month period ended February 28, 2011	Three-month period ended November 30, 2010	Three-month period ended August 31, 2010
	\$	\$	\$	\$
Revenues	2,415	1,336	1,147	1,695
Net profit (net loss) for the period	(378)	(669)	(704)	2,052
Net profit (net loss) per share – Basic	(0.01)	(0.01)	(0.01)	0.04
Net profit (net loss) per share – Diluted	(0.01)	(0.01)	(0.01)	0.04

PERFORMANCE INDICATORS

In order to evaluate the Company's performance and generate long-term value for its shareholders, the Company has identified the following financial and non-financial performance indicators:

- 1) Distribution, sales, and long-term recurring revenues;
- 2) Products and innovation;
- 3) Short-term financial performance and cash flows;
- 4) Strategic acquisitions and development of new projects.

THREE AND NINE-MONTH PERIODS ENDED MAY 31, 2012 AND MAY 31, 2011

DISTRIBUTION, SALES, AND LONG-TERM RECURRING REVENUES

(Unaudited, IFRS based, in thousands of dollars except for percentage data figures)	Three-month period ended May 31, 2012	Three-month period ended May 31, 2011	Nine-month period ended May 31, 2012	Nine-month period ended May 31, 2011
	\$	\$	\$	\$
Revenues	2,174	2,415	7,046	4,898
Growth rate (%)		(10)		44
Gross margin	859	774	2,335	1,375
Growth rate (%)		11		70

The Company reported consolidated revenues of \$2,174,000 for the three-month period ended May 31, 2012, compared with \$2,415,000 for the three-month period ended May 31, 2011, a decrease of 10%. For the nine-month period ended May 31, 2012, consolidated revenues were \$7,046,000 compared with \$4,898,000 in the comparative period ended May 31, 2011, an increase of 44%. The growth includes for the three- and nine-month periods respectively a sales decrease of \$306,000 and an increase of \$930,000 in the oil and gas market.

Sales for the oil and gas division were lower in Q3 2012 with \$1,594,000 compared with \$1,900,000 for the comparative period in 2011. Q3 2011 included a non-recurring contract in CO2 Enhanced Oil Recovery from the Petroleum Technology Research Centre. Sales in this field were \$5,266,000 and \$3,503,000 respectively for the nine-month periods ended May 31, 2012 and May 31, 2011. Rising income for the nine-month period in oil and gas is due to the increased market acceptance of our products. Management anticipates that revenues from oil and gas will show significant growth for the full year 2012 compared to 2011 as the OPP-W sensor becomes more mature and as we expand its applications and market other products.

The Company reported revenue of \$49,000 under a manufacturing agreement in the high-power transformers field for the three-month period ended May 31, 2012, compared with \$154,000 in the comparative period ended May 31, 2011. For the nine-month period ended May 31, 2012, the high-power transformers revenues amounted to \$597,000, compared with \$464,000 for the nine-month period ended May 31, 2011. This manufacturing agreement was terminated in Q3 2012. Opsens is no longer involved in the transformers field.

(Unaudited, IFRS based, in thousands of Canadian dollars except for percentage data figures)	Quarter ended May 31, 2012	Quarter ended May 31, 2012	Quarter ended May 31, 2012	Quarter ended May 31, 2012
	Opsens Inc.'s reportable segment \$	Opsens Solutions Inc.'s reportable segment \$	Eliminations \$	Consolidated financial statements \$
Revenues	735	1,594	(155)	2,174
Cost of revenues	402	1,068	(155)	1,315
Gross margin	333	526	-	859
Gross margin rate (%)	45	33	-	39

(Unaudited, IFRS based, in thousands of Canadian dollars except for percentage data figures)	Quarter ended May 31, 2011	Quarter ended May 31, 2011	Quarter ended May 31, 2011	Quarter ended May 31, 2011
	Opsens Inc.'s reportable segment \$	Opsens Solutions Inc.'s reportable segment \$	Eliminations \$	Consolidated financial statements \$
Revenues	676	1,899	(160)	2,415
Cost of revenues	560	1,241	(160)	1,641
Gross margin	116	658	-	774
Gross margin rate (%)	17	35	-	32

The consolidated gross margin and the consolidated gross margin rate on product sales increased for the quarter ended May 31, 2012 from the comparative quarter in 2011 mainly because of an increase in gross margin rate for Opsens Inc. One factor that positively affected the gross margin rate is the lower sales in the high-power transformer field where the margin generated was lower than the usual margin rate.

The Company expects the gross margin rate for Opsens Inc. and Opsens Solutions Inc. to move toward its minimum target of 40% now that the LumaSense manufacturing agreement is completed.

(Unaudited, IFRS based, in thousands of Canadian dollars except for percentage data figures)	Nine-month period ended May 31, 2012	Nine-month period ended May 31, 2012	Nine-month period ended May 31, 2012	Nine-month period ended May 31, 2012
	Opsens Inc.'s reportable segment \$	Opsens Solutions Inc.'s reportable segment \$	Eliminations \$	Consolidated financial statements \$
Revenues	2,872	5,250	(1,076)	7,046
Cost of revenues	2,159	3,628	(1,076)	4,711
Gross margin	713	1,622	-	2,335
Gross margin rate (%)	25	31	-	33

(Unaudited, IFRS based, in thousands of Canadian dollars except for percentage data figures)	Nine-month period ended May 31, 2011	Nine-month period ended May 31, 2011	Nine-month period ended May 31, 2011	Nine-month period ended May 31, 2011
	Opsens Inc.'s reportable segment \$	Opsens Solutions Inc.'s reportable segment \$	Eliminations \$	Consolidated financial statements \$
Revenues	1,815	3,496	(413)	4,898
Cost of revenues	1,465	2,471	(413)	3,523
Gross margin	350	1,025	-	1,375
Gross margin rate (%)	19	29	-	28

The consolidated gross margin and the consolidated gross margin rate on product sales increased for the nine-month period ended May 31, 2012, from the comparative period in 2011 because of the increase in consolidated revenues and the related scale economy for fixed expenses included into the cost of revenues.

As at May 31, 2012, the backlog amounted to \$718,000 compared with a backlog of \$1,755,000 on August 31, 2011.

Given that a proportion of the Company's revenues are generated in U.S. dollars, while most costs are incurred in Canadian dollars, fluctuation in the exchange rate affects revenues. For the three- and nine-month periods ended May 31, 2012, the average exchange rate was respectively higher than the previous year, which affected sales positively by \$21,000 and by \$28,000.

Market acceptance of fiber optic sensors is increasing in the Company's markets, leading to higher sales. That said some sectors, such as oil & gas, are seeing additional competition. Opsens is addressing the added competition by highlighting the performance characteristics of its products compared with those of its competitors. For the three- and nine-month periods ended May 31, 2012 and May 31, 2011, pricing fluctuations did not have a significant impact on revenues. No product was launch during the nine-month periods ended May 31, 2012 and May 31, 2011.

PRODUCTS AND INNOVATION

The Company is constantly working to improve its position in terms of intellectual property and product offering. For the nine-month period ended May 31, 2012, the Company focused on continuous improvements to its technology in markets with the highest perceived potential payoff, particularly medical devices and oil and gas.

Research and development expenses were stable at \$418,000 for the three-month periods ended May 31, 2012 and May 31, 2011.

Research and development expenses increased to \$1,186,000 from \$1,152,000 for the nine-month periods ended May 31, 2012 compared with the same period in 2011. The variation reflects a decrease in grants and tax credits.

In 2011, Opsens Inc. unveiled its offering for cardiologists to use in the measurement of Fractional Flow Reserve (“FFR”). FFR is an index of the functional severity of a coronary stenosis that is calculated from pressure measurements taken before and after a narrowing of the arteries during coronary arteriography. This increasingly used approach enables an “on the spot” diagnosis for a better assessment as to whether a stent is an appropriate intervention to improve blood circulation in the cardiovascular system.

A study published in 2009 in the New England Journal of Medicine, “Fractional Flow Reserve vs. Angiography for Multivessel Evaluation”, found that a stent was not always an appropriate intervention, and that its overuse was actually doing patients more harm than good in some cases. Patients of doctors using FFR had fewer stents used and better outcomes overall, the study found.

The FFR market represents a significant opportunity for Opsens. Opsens intends to fully exploit this opportunity by aggressive development of the OptoWire through the stages of animal testing and then commercialization. For the year 2012, Opsens expects R&D expenses to increase by a few hundred thousands of dollars in comparison with the previous year because of work performed on the FFR opportunity. Opsens wants to proceed to commercialization of a FFR product in the year 2013 by securing an agreement with a partner who already has an established distribution network.

OptoWire for the Measurement of Fractional Flow Reserve

Unlike traditional guide wires, the OptoWire is a guide wire instrumented with a fiber optic pressure sensor, which is low-drift and will provide a high-fidelity measurement of blood pressure in coronary arteries. In addition to more reliable measurement, the OptoWire aims to offer better mechanical performances in terms of trackability, torquability and support over other existing pressure guide wires.

Scientific Advisory Board

To support the development and refinement of the OptoWire, Opsens has put together a scientific advisory board of experts in the field of FFR and clinical research, composed of Drs. Morton Kern, Olivier F. Bertrand and Michael J. Lim. These leading cardiologists are advising the Company on the development, clinical studies and commercialization of the OptoWire.

SHORT-TERM FINANCIAL PERFORMANCE AND CASH FLOWS

Non-IFRS financial measure - EBITDAO

The Company uses its capital to finance marketing expenses, research and development activities, administrative charges, working capital and capital assets. Historically, the Company has financed activities through rounds of public and private financing, debt financing as well as government grants.

The Company quarterly reviews net loss and Earnings before Interest, Taxes, Depreciation, Amortization and Stock option-based compensation “EBITDAO”. The EBITDAO has no normalized sense prescribed by the IFRS. It is not very probable that this measure is comparable with measures of the same type presented by other issuers. The EBITDAO is defined by the Company as the cash flows from operating activities without taking in consideration non-cash expenses and non-cash operating working capital items.

Reconciliation of EBITDAO to the Quarterly Results

(Unaudited, IFRS based, in Thousands of Canadian dollars)	Three-month period ended May 31, 2012	Three-month period ended May 31, 2011	Nine-month period ended May 31, 2012	Nine-month period ended May 31, 2011
	\$	\$	\$	\$
Net loss	(357)	(378)	(1,291)	(1,751)
Financial expenses (income)	(59)	(42)	(117)	(37)
Amortization of property, plant and equipment	57	46	170	129
Amortization of intangible assets	8	5	26	17
EBITDA	(351)	(369)	(1,212)	(1,642)
Stock option-based compensation	27	35	108	116
EBITDAO	(324)	(334)	(1,104)	(1,526)

Net loss

For the three-month period ended May 31, 2012, net loss totalled \$357,000, compared with \$378,000 a year earlier. The slight improvement in net results and EBITDA for Q3 2012 compared with Q3 2011 mainly reflects the higher gross profit, lower administrative expenses and higher marketing expenses.

For the nine-month period ended May 31, 2012, net loss totalled \$1,291,000, compared with \$1,751,000 a year earlier. This improvement in the net result reflects an increase in gross margin with the counterbalancing effect of higher expenses for marketing, administration, R&D expenses and other variations.

Q4 2012 and fiscal 2013 net results and EBITDAO will be strongly influenced by product sales figures. The backlog of \$718,000 may not be enough to reach revenues recorded in Q4 2011 during Q4 2012.

Capital management

The Company uses its capital to finance marketing expenses, research and development activities, administrative charges, working capital and capital assets. Historically, the Company has financed activities through rounds of public and private financing, debt financing as well as government grants.

The Company aims to improve these figures which positively varied for the nine-month period ended May 31, 2012, compared with the nine-month period ended May 31, 2011. The Company believes that its current liquid assets are sufficient to finance its activities for the short term.

The Company has an authorized line of credit for a maximum amount of \$200,000, \$50,000 of which is available at all times. When using the line of credit in an amount varying from \$50,000 and \$100,000, the available credit is limited to an amount that is equal to 75% of Canadian accounts receivable and 65% of foreign accounts receivable plus 50% of inventories of raw materials and finished goods. If the amount used exceeds \$100,000, the credit available is limited to an amount equal to 75% of Canadian accounts receivable and 90% of ensured foreign accounts receivable plus 50% of inventories of raw materials and finished goods. This line of credit bears interest at the financial institution's prime rate plus 2% and is repayable on a weekly basis by \$5,000 tranches. It is secured by a first-rank movable hypothec for an amount of \$750,000 on the universality of receivables and inventories. Under the terms and conditions of the credit agreement, the Company is subject to certain covenants with respect to maintaining minimum financial ratios. These ratios also apply to long-term debt valued of \$489,095 as of May 31, 2012. The covenants are met as of May 31, 2012. The credit line was not used at the end of the period.



The Company also has credit cards for a maximum amount of \$85,000 to finance its current operations. The balance used on these credit cards bears interest at the financial institution's prime rate plus 4%.

INFORMATION BY REPORTABLE SEGMENTS

Segmented information

The Company's reportable segments are strategic business units managed separately; one is focused on developing, producing, and supplying fiber optic sensors (Opsens Inc.) and the other (Opsens Solutions Inc.) is specialized in the commercialization and installation of optical and conventional sensors for the oil and gas industry.

The same accounting policies are used for both reportable segments. Operations are carried out in the normal course of operations and are measured at the exchange value

	Three-month period ended			Three-month period ended		
	May 31, 2012			May 31, 2011		
	Opsens			Opsens		
	Opsens inc.	Solutions Inc.	Total	Opsens inc.	Solutions Inc.	Total
	\$	\$	\$	\$	\$	\$
External sales	580,241	1,593,893	2,174,134	515,589	1,899,510	2,415,099
Internal sales	154,868	-	154,868	160,035	-	160,035
Amortization of property, plant and equipment	36,019	21,205	57,224	33,692	12,026	45,718
Amortization of intangible assets	6,921	953	7,874	4,452	847	5,299
Financial charges (income)	(131,066)	72,175	(58,891)	(97,117)	55,384	(41,733)
Net profit (net loss)	(398,968)	41,647	(357,321)	(613,618)	235,526	(378,092)
Acquisition of property, plant and equipment	20,692	22,552	43,244	56,834	142,330	199,164
Acquisition of intangible assets	14,318	-	14,318	30,813	1,211	32,024



	Nine-month period ended			Nine-month period ended		
	May 31, 2012			May 31, 2011		
	Opsens			Opsens		
	Opsens inc.	Solutions Inc.	Total	Opsens inc.	Solutions Inc.	Total
	\$	\$	\$	\$	\$	\$
External sales	1,796,236	5,250,228	7,046,464	1,402,496	3,495,790	4,898,286
Internal sales	1,075,522	-	1,075,522	412,738	-	412,738
Amortization of property, plant and equipment	111,048	59,376	170,424	96,685	32,050	128,735
Amortization of intangible assets	23,346	2,828	26,174	14,638	2,413	17,051
Financial charges (income)	(326,030)	209,572	(116,458)	(202,635)	166,179	(36,456)
Net profit (net loss)	(1,539,028)	247,620	(1,291,408)	(1,730,583)	(20,626)	(1,751,209)
Acquisition of property, plant and equipment	58,564	192,282	250,846	108,904	205,677	314,581
Acquisition of intangible assets	76,566	1,867	78,433	66,206	17,641	83,847

	As of May 31, 2012	As of August 31, 2011	As of September 1, 2010
<i>Segmented assets</i>	\$	\$	\$
Opsens Inc.	4,819,047	6,021,838	8,480,957
Opsens Solutions Inc.	3,265,797	2,571,814	2,908,733
Total	8,084,844	8,593,652	11,389,690

Information by geographic segments

	Three-month period ended		Nine-month period ended	
	May 31, 2012	May 31, 2011	May 31, 2012	May 31, 2011
	\$	\$	\$	\$
Revenues per geographic sector				
Canada	1,628,874	1,993,346	5,360,144	3,623,970
United States	281,081	252,987	1,064,668	836,035
Others	264,179	168,766	621,652	438,281
	2,174,134	2,415,099	7,046,464	4,898,286

Revenues are attributed to the geographic sector based on the clients' location.

Capital assets, which include property, plant and equipment and intangible assets, are all located in Canada.

During the three-month period ended May 31, 2012, revenues from two clients represent individually more than 10% of the total revenues of the company, i.e. approximately 49.8% (Opsens Solutions Inc.'s reportable segment) and 20.5% (Opsens Solutions Inc.'s reportable segment).

During the three-month period ended May 31, 2011, revenues from two clients represent individually more than 10% of the total revenues of the company, i.e. approximately 33.0% (Opsens Solutions Inc.'s reportable segment) and 24.1% (Opsens Solutions Inc.'s reportable segment).

During the nine-month period ended May 31, 2012, revenues from two clients represent individually more than 10% of the total revenues of the company, i.e. approximately 49.0% (Opsens Solutions Inc.'s reportable segment) and 15.1% (Opsens Solutions Inc.'s reportable segment).

During the nine-month period ended May 31, 2011, revenues from three clients represent individually more than 10% of the total revenues of the company, i.e. approximately 36.7% (Opsens Solutions Inc.'s reportable segment), 18.1% (Opsens Solutions Inc.'s reportable segment) and 10.7% (Opsens Inc.'s reportable segment).

Administrative expenses

Administrative expenses were \$553,000 and \$588,000 respectively for the three-month periods ended May 31, 2012, and 2011. The decrease in administrative expenses is the result of a decrease in salaries since the position of President of Opsens Solutions Inc. was occupied by the President of Opsens Inc and an increase in legal fees related to partnership discussions. In the coming quarters, administrative costs should be higher than Q3 2012 since the hiring of a President for Opsens Solutions.

Administrative expenses were \$1,810,000 and \$1,552,000 respectively for the nine-month periods ended May 31, 2012 and 2011. The increase in administrative expenses is the result of an increase in legal fees related to the EasyWire lawsuit settled on March 1, 2012.

Sales and marketing expenses

Sales and marketing expenses were \$304,000 for the period ended May 31, 2012, compared with \$188,000, for the three-month period ended May 31, 2011. Sales and marketing expenses were \$747,000 for the period ended May 31, 2012, compared with \$459,000, for the nine-month period ended May 31, 2011. Sales and marketing expenses increased due to the addition of head count dedicated to sales in the Opsens Solutions Inc. operating unit.

Financial expenses (income)

Financial income reached \$59,000 for Q3 2012 compared with financial income of \$42,000 for Q3 2011. The increase in financial income during Q3 2012 is mainly the result of a favourable change of \$38,000 in the gain / loss on foreign exchange and a decreased interest income of \$11,000 generated by a lower balance of sale receivable from LumaSense.

Financial income was \$117,000 for the nine-month period ended May 31, 2012, compared with financial income of \$37,000 for the same period ended May 31, 2011, a positive impact of \$80,000. A favourable change of \$166,000 in the gain / loss on foreign exchange was partially offset by a decrease of \$69,000 from interest income mainly composed of implicit interest earned on the balance of purchase price to be received and other variations.

Financing activities cash flow

At the end of fiscal year ended August 31, 2011, the Company received approval for financial support from the Ministry of Economic Development, Innovation and Export (“MDEIE”), in the form of a repayable contribution of \$413,590 for the development of a portfolio of products for FFR. Simultaneously, a loan worth \$500,000 was granted to the Company to support the project. Opsens expects to receive the cash proceeds from both loans in the year 2012. As of May 31, 2012, Opsens had received \$657,000.

On February 12, 2010, the Company realized a private placement of 4,287,500 units at a price of \$0.85 per unit for gross proceeds of \$3,644,375. Each unit is comprised of one common share and one-half common share purchase warrant of the Company. Each warrant will entitle the holder to purchase one common share of the Company at a price of \$1.15 for a period of 24 months following the closing of the offering. Opsens paid to the agents a cash commission equal to \$254,404 and issued broker compensation warrants entitling the agents to purchase 299,299 common shares of Opsens. The broker warrants shall be issuable at an exercise price per common share equal to the offering price for a period of 24 months from the closing of the offering. The net proceeds of the private placement will be used for marketing, general working capital purposes and potentially for acquisitions. Opsens will expand its sales and marketing activities and finalize main product development partnerships, which should provide long-term recurring revenues.

Warrants and Stock options exercised, granted and expired

For the nine-month period ended May 31, 2012, the Company granted to some employees and Directors a total of 970,000 stock options with an average exercise price of \$0.23, and 2,350,000 stock options expired with an exercise price of \$0.47 a share.

Subsequent event

On July 3, 2012, Opsens’ Board of Directors authorized the grant of a total of 714,000 stock options with an exercise price of \$0.20.

As at the date of this Management Discussion and Analysis, the following components of shareholders' equity are outstanding:

Common shares	47,865,983
Stock options	3,511,000
Warrants	-
<hr/>	
Securities on a fully diluted basis	51,376,983

Investing activities cash flow

Opsens’ R&D, production and administrative equipment purchases amounted to \$251,000 for the nine-month period ended May 31, 2012. These acquisitions were made primarily for high-tech R&D and production equipment. Investments have been made especially to support FFR product development and commercial production.

As for intangible assets, Opsens invested \$78,000 for the nine-month period ended May 31, 2012. These investments involved software and patent protection for the Company's inventions.

Cash and cash equivalents

On May 31, 2012, the Company had cash and cash equivalents of \$2,758,000 compared with \$3,747,000 as of August 31, 2011 and 5,348,000 as of September 1, 2010. Of this amount as at May 31, 2012, \$1,270,000 was invested in highly liquid, safe investments. The Company also has an available line of credit in the amount of \$200,000. This line of credit incurs interest at prime +2%. The restrictive clauses of the Company’s financial agreements are respected.

Financial position

As at May 31, 2012, Opsens had a working capital of \$4,934,000 compared with a working capital of \$5,790,000 on August 31, 2011 and 8,070,000 on September 1, 2010. Based on the debt financing with MDEIE and its financial institution, the private placement completed on February 12, 2010, the use of proceeds from the high-power transformers sale, its cash and cash equivalents, its working capital, and its order backlog, Opsens has the financial resources necessary to maintain short-term operations, honour its commitments, and support its development activities. From a medium-term perspective, Opsens may need to raise additional financing by issuing equity securities and debt. In the long term, there is uncertainty about obtaining additional financing, given the risks and uncertainties identified in the *Risks and Uncertainties* section. Fluctuation in cash assets will depend particularly on the variation of revenue and changes in non-cash operating working capital items, for the coming quarters.

For the coming quarters, the Company expects to make an additional investment of few hundred thousands dollars in accounts receivable and inventories.

Commitments

Lease

The Company leases offices in Quebec City under an operating lease expiring on January 31, 2014. This agreement is renewable for an additional five-year period. Future rent, without considering the escalation clause, will amount to \$244,868.

The Company leases offices in Edmonton under an operating lease expiring on April 30, 2015. This agreement is renewable for an additional five-year period. Future rent, without considering the escalation clause, will amount to \$379,753.

Opsens Solutions Inc. rents four vehicles under operating lease expiring in September 2013, October 2013 and May 2014. Future rent payments will amount to \$57,155.

Future payments for the leases and other commitments, totalizing \$689,597, required in each of the next five years are as follows:	\$
2013	316,470
2014	253,832
2015	119,295
2016	-
2017	-

Licence

Under an exclusive licence with a third party, the Company is committed to provide exclusive marketing of some of its products for a defined territory.

Related-party transactions

In the normal course of its operations, the Company has entered into transactions with related parties. These transactions have been measured at the exchange amount.

	Three-month period ended		Nine-month period ended	
	May 31, 2012	May 31, 2011	May 31, 2012	May 31, 2011
	\$	\$	\$	\$
Professional fees to a company controlled by a director	8,828	7,555	26,235	28,615
	8,828	7,555	26,235	28,615

Fees are incurred for the Company's FFR activities.

Financial instruments

Cash equivalents and temporary investments

The Company is exposed to various types of risks in the management of its cash and cash equivalents, including those related to the use of financial instruments. To manage these risks, controls were put in place, particularly those related to investment policy. The investment policy is approved by the board of directors. The Company's investment policy aims primarily to protect capital, while considering return on investment and income taxes.

Market risk

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in the parameters underlying their measurement, particularly interest rates and market prices.

Interest rate risk

Interest rate risk exists when interest rate fluctuations modify the cash flows of the Company's investments. The Company owns investments with fixed interest rates. As of May 31, 2012, the Company was holding more than 46.0 % of its cash equivalents in all time redeemable term-deposit.

	Three-month period ended		Nine-month period ended	
	May 31, 2012	May 31, 2011	May 31, 2012	May 31, 2011
	\$	\$	\$	\$
Interest and bank charges	8,251	2,637	20,243	9,274
Interest on long-term debt	8,831	4,407	20,590	15,266
(Profit) Loss on foreign currency translation	(31,027)	7,000	(50,553)	115,232
Interest income	(44,946)	(55,777)	(106,738)	(176,228)
	(58,891)	(41,733)	(116,458)	(36,456)

Credit risk

The use of financial instruments can create a credit risk that is the risk of financial loss resulting from a counterparty's inability or refusal to fully discharge its contractual obligations. The Company's credit risk management policies include the authorization to carry out investment transactions with recognized financial institutions, with credit ratings of at least A and higher, in either bonds, money market funds or guaranteed investment certificates. Consequently, the Company manages credit risk by complying with established investment policies.

Concentration risk

Concentration risk exists when investments are made with multiple entities that share similar characteristics or when a large investment is made with a single entity. As of May 31, 2012, the Company was holding more than 46.0% (78.4% as at August 31, 2011, and 81.4% as at September 1, 2010) of its cash equivalents portfolio in all time redeemable term-deposit.

Operational credit risk

The Company provides credit for a conventional period of 30 days to its customers in the normal course of business. Credit evaluations are performed on an ongoing basis of all its accounts receivable and an allowance for doubtful accounts is recorded when those accounts are deemed uncollectible. As at May 31, 2012, two major customers represent 72.8% (69.7% as at August 31, 2011, and 66.1% as at September 1, 2010) of the Company's accounts receivable.

As at May 31, 2012, 14.8% (10.8% as at August 31, 2011; 23.8% as at September 1, 2010) of the accounts receivable were more than 90 days whereas 35.0% (55.8% as at August 31, 2011; 61.5% as at September 1, 2010) of those were with less than 30 days. The maximum exposure to the risk of credit for receivable corresponded to their book value. On May 31, 2012, the bad debt provision was established at \$6,000 (\$3,082 on August 31, 2011; \$6,110 on September 1, 2010).

Management considers that substantially all receivables are fully collectible as most of our customers are large corporations with good credit standing and no history or default.

Interest rate and cash flow risk

The Company is exposed to interest rate fluctuations on certain long-term debt that bear interest at variable rates. The Company does not actively manage this risk.

Assuming the cash equivalents and long-term debt as reported on May 31, 2012 had been the same throughout the period, a hypothetical 1% interest rate increase would have had an unfavourable impact of \$1,241 and \$2,218 respectively on the net loss for the three-month and nine-month period ended May 31, 2012. The net loss would have had an equal but opposite effect for a hypothetical 1% interest rate decrease.

Foreign exchange risk

The Company realizes certain sales and purchases certain supplies and professional services in US dollars. Therefore, it is exposed to foreign currency fluctuations. The Company does not actively manage this risk.

For the three- and nine-month periods ended May 31, 2012, if the Canadian dollar had strengthened 10% against the US dollar with all other variables held constant, net loss would have been respectively \$17,000 higher and \$40,000 lower. Conversely, if the Canadian dollar had weakened 10% against the US dollar with all other variables held constant, net loss would have had an equal but opposite effect.

As at May 31, 2012, August 31, 2011 and September 1, 2010 the risk to which the Company was exposed is established as follows:

	As of May 31, 2012	As of August 31, 2011	As of September 1, 1, 2010
	\$	\$	\$
Cash (US\$736,192)	760,412	232,191	509,164
Accounts receivable (US\$227,831)	235,327	118,200	501,350
Balance of purchase price to be received (US\$ -)	-	424,493	826,037
Accounts payable and accrued liabilities (US\$153,255)	(158,297)	(48,217)	(93,826)
Total	837,442	726,667	1,742,725

Liquidity risk

Liquidity risk represents the possibility of the Company not being able to raise the funds needed to meet financial commitments at the appropriate time and under reasonable conditions. The Company manages this risk by maintaining permanent and sufficient liquidity to meet current and future financial obligations, under both normal and exceptional circumstances. The funding strategies used to manage this risk include turning to capital markets to carry out issues of equity and debt securities.

The following are the contractual maturities of the financial liabilities (principal and interest, assuming current interest rates) as at May 31, 2012, August 31, 2011 and September 1, 2010:

May 31, 2012	Total	0 to 12 months	1 year to 2 years	2 years to 5 years	More than 5 years
	\$	\$	\$	\$	\$
Accounts payable and accrued liabilities	1,174,519	1,174,519	-	-	-
Long-term debt	662,653	184,974	161,558	293,964	22,157
Commitments	689,597	316,470	253,832	119,295	-
Total	2,526,769	1,675,963	415,390	413,259	22,157

August 31, 2011	Total	0 to 12 months	1 year to 2 years	2 years to 5 years	More than 5 years
	\$	\$	\$	\$	\$
Accounts payable and accrued liabilities	1,045,840	1,045,840	-	-	-
Long-term debt	108,277	89,605	18,672	-	-
Commitments	449,696	185,479	186,446	77,771	-
Total	1,603,813	1,320,924	205,118	77,771	-

September 1, 2010	Total	0 to 12 months	1 year to 2 years	2 years to 5 years	More than 5 years
	\$	\$	\$	\$	\$
Accounts payable and	1,402,249	1,402,249	-	-	-
Long-term debt	263,252	136,620	80,035	46,597	-
Commitments	649,604	276,091	157,886	215,627	-
Total	2,315,105	1,814,960	237,921	262,224	-

Fair value

The fair value of accounts receivable, income tax credits receivable, accounts payable and accrued liabilities approximates their carrying value due to their short-term maturities.

The fair value of long-term debt is based on the discounted value of future cash flows under the current financial arrangements at the interest rate the Company expects to currently negotiate for loans with similar terms and conditions and maturity dates. The fair value of long-term debt approximates its carrying value due to the current market rates.

STRATEGIC ACQUISITIONS AND NEW PROJECT DEVELOPMENT

In its business plan, Opsens has identified means to grow through acquisitions. To maximize value creation for shareholders and depending on opportunities, Opsens could make strategic acquisitions. The Company remains ready for opportunities that may arise at any moment.

On August 16, 2010, Opsens reached an agreement to license through an Intellectual Property and Assignment Agreement (“The Agreement”) its technology in the high-power transformers business to a subsidiary of LumaSense Technologies Inc., of Santa Clara, California, representing Opsens’ exit from that line of business.

The Agreement gives LumaSense exclusive rights to use Opsens’ technology in the transformer business. LumaSense will also have access to Opsens’ existing distribution channels for its transformer business. LumaSense has paid Opsens US\$2.2 million in cash upon closing and will pay a further US\$500,000 in one year and US\$500,000 two years after closing.

The Agreement was recorded as a disposal. Gain on disposal calculation had been calculated as following:

	Amount
	\$
Proceeds	
Cash received at closing	2,190,720
Balance of purchase price to be received as of August 16, 2011 (nominal value of 500,000 \$US)**	443,360
Balance of purchase price to be received as of August 16, 2012 (nominal value of 500,000 \$US) ***	376,856
	3,010,936
Disposal expenses	
Inventory and purchases credit	150,000
Other expenses and accrued expenses	265,829
Deferred revenues – manufacturing agreement*	220,000
	635,829
	2,375,107

* OpSens engaged in a manufacturing agreement with terms and conditions that are beneficial to LumaSense.

** Amount received as at August 31, 2011.

*** Amount received as at March 28, 2012.

CAPACITY TO GENERATE RESULTS

As we explained in the section relative to financial position, OpSens has the financial resources for its short term operations, for the fulfillment of commitments, for the maintenance of its growth plan and for its development activities. On a mid-term perspective, it is possible that additional financing through the issuance of shares or debt financing may be required.

During the next year, the generalized growth in sales should not require an additional investment in working capital. Investments in property, plant and equipment of a few hundreds of thousands of dollars will be needed to respond to OpSens' operational needs.

From the point of view of human resources, the main corporate executive positions are filled within the Company. However, additional production personnel will be required in Quebec and Alberta. Taking into account the challenging employment market in Canada, OpSens is confident in its capacity to recruit qualified human resources in a timely fashion.

Regarding the strategy on corporate executive remuneration, it is oriented towards creation of long-term value for the shareholders. Several corporate executives hold an important share and share-purchase option position, with rights to be acquired over a four-year period to align shareholders' interests with corporate executives' interests. This long-term vision stimulates innovation and the development of recurrent revenues.

ACCOUNTING POLICIES, CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

See note 2 of our interim consolidated condensed financial statements for the period ended May 31, 2012 for a detailed presentation of accounting policies, critical accounting judgments and key source of estimation uncertainty.

Adoption of IFRS - Impact

As stated by the Canadian Accounting Standards Board, the Company is required to adopt the IFRS for its interim consolidated condensed and annual financial statements beginning September 1, 2011 and to provide a restated comparative statement in accordance with IFRS.

The following paragraphs explain in detail the impacts of IFRS adoption on the consolidated financial statements of the Company and are intended to supplement the information and reconciliation tables presented in the accompanying note 13 of the interim consolidated condensed financial statements for the periods ended May 31, 2012.

Initial elections upon adoption

Notes 2 and 13 explain in detail the choices made by the management regarding the IFRS 1 - First-time adoption of International Financial Reporting Standards. These choices concern the stock option costs, the deemed cost of property, plant and equipment, the designation of financial instruments on the transition date and the business combination accounting treatment, and have been made considering accounting policies already used. For this reason these choices have no significant impact for the Company.

Presentation and reclassifications

One of the changes brought about by the IFRS standards concerns the presentation of transactions affecting the contributed surplus in the shareholders' equity. In our previous presentation conforming to Canadian Generally Accepted Accounting Principles (GAAP), these transactions were presented in the contributed surplus in the statement of deficit. In our new presentation, requested by the IFRS, the Company has reviewed the nature of the elements comprising the balance of contributed surplus and deficit at September 1, 2010, the transition date, and has reclassified these items in separate sections according to their nature. The statement of changes in equity presents four distinct headings: Share Capital, Reserve related to stock options plan, Reserve related to warrants and Deficit. Other headings may be added in the future according to the transactions to be realized.

A further impact relates to the presentation of the statement of loss and comprehensive loss. The Company had the choice between a presentation by function or a presentation based on the nature of expenses. The Company retained the presentation by function, as it considers that it allows a better understanding of the specific activities of the Company. This presentation, similar to the one previously used, resulted in the reclassification of items included under headings such as Stock-based compensation, depreciation and amortization.

Finally, the Company has presented separately, in the statement of financial position, the accounting provision related to the warranty, conforming to the requirements of IAS 37 – Provisions, contingent liabilities and contingent assets.

Changes in accounting policies and financial adjustments

During the last few months, and as explained in the MD&A for the year ended August 31, 2011, the Company has determined the impact of certain accounting modifications required by the IFRS and has made the necessary adjustments on the opening balance of the deficit of September 1, 2010, when judged material.

Under IFRS 2 – Share-based payment, the Company has recalculated the cumulative stock-based compensation expense related to the options granted since October 10, 2006, taking into account a reserve for stock options for which the rights will never be acquired. This reserve has been calculated from historical data established by employee class (regular employees, administrators and managers). Based on these calculations, the Company

determined that the impact would be significant and consequently, made adjustment on the opening balance of Deficit for September 1, 2010.

Under IAS 16 – Property, plant and equipment, the Company has the obligation to separately amortize the different parts of property, plant and equipment according to their specific useful life. After detailed analysis of the tangible and intangible assets held on the transition date on September 1, 2010, the management has concluded that there is no significant component having a useful life expectancy different from the remainder of the assets.

The Company has decided to change its current diminishing balance method used for tangible and intangible assets for the straight-line method. The management considers that the straight-line method provides more reliable and relevant information about the real effect of the consumption of assets' future economic benefits requested by IAS 16. For this reason, the modification of the depreciation method has been considered as a change in accounting policies and has been applied retrospectively. The financial impact of this change is \$126,737 on the opening balance of Deficit on September 1, 2010.

The significant accounting policies used to prepare these financial statements are summarized below.

Statement of Compliance

The interim consolidated condensed financial statements were prepared under International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) and are in compliance with International Accounting Standard 34 – Interim Financial Reporting (“IAS 34”).

Principles of consolidation

The interim consolidated condensed financial statements include the accounts of the Company and those of its wholly-owned subsidiary Opsens Solutions Inc. from the acquisition date.

Unaudited interim financial statements

The interim consolidated condensed financial statements as at May 31, 2012 and for the three- and nine-month periods ended May 31, 2012 and 2011 are unaudited. However, in the opinion of management, all adjustments, consisting solely of normal recurring adjustments, considered necessary for a fair presentation of the consolidated results of operations for the period presented, have been included. Consolidated results for the interim periods presented are not necessarily indicative of the results that may be expected for the year.

Presentation Currency and Foreign Currency Translation

The interim consolidated condensed financial statements are presented in Canadian dollars, which is also the functional currency of the Company.

Foreign currency transactions are translated into Canadian dollars as follows: monetary assets and liabilities are translated at the exchange rates in effect at the financial position date, non-monetary assets and liabilities are translated at historical rates, revenues and expenses are translated at the exchange rates in effect at the time of the transaction and exchange gains or losses resulting from translation are carried to earning.

Cash and cash equivalents

Cash and cash equivalents include cash and short-term investments redeemable anytime or with a maturity of three months or less beginning on the acquisition date.

Inventories

The cost of inventories is essentially determined using the moving average method. The cost of work in progress and finished goods comprises the cost of raw materials and an applicable share of the cost of labour and manufacturing overhead based on normal production capability. Inventories are valued at the lower of cost and net realizable value.

When impairment is recognized, a new assessment of net realizable value is performed in each subsequent period. When the circumstances that justified writing down the inventories below cost no longer exist, or when there is a clear indication of an increase in net realizable value due to a change in the economic situation, the amount of the write-down is reversed such that the new carrying amount is the lower of the cost or the revised net realizable value.

Property, plant and equipment and intangible assets

Property, plant and equipment and intangible assets with finite lives are recorded at their acquisition cost. Amortization is provided using the declining balance method based on their useful lives using the straight-line method, at the following annual rates:

Property, plant and equipment and intangible assets

Office furniture and equipment	10 years
Production equipment	7 years
Automotive equipment	7 years
Research and development equipment	7 years
Research and development computer equipment	3 years
Computer equipment	3 years
Leasehold improvements	Lease term

Intangible assets with limited lives

Patents	Term of underlying patent, 5 to 20 years
Software	3 years

Intangible assets with indefinite lives

Intangible assets with indefinite lives are recorded at cost and are tested for impairment annually or more frequently if events or changes in circumstances indicate a potential impairment in value. The excess of the carrying value over the fair value is recorded in loss.

Impairment of long-lived assets

Long-lived assets held are reviewed annually or more frequently when events or changes in circumstances cause its carrying value to exceed its recoverable value, being the greater of fair value less cost to sell and value-in-use. An impairment loss is calculated as the excess of carrying value over recoverable value.

Goodwill

Goodwill representing the excess of purchase price over fair value of the net identifiable assets of acquired businesses is tested for impairment annually or more frequently when an event or circumstance occurs that indicates that goodwill might be impaired. When the carrying amount exceeds the fair value, an impairment loss is recognized in the statement of loss in an amount equal to the excess. Goodwill is not deductible for tax purposes.

Government assistance and income tax credits for research and development

Government grants are recorded when there is reasonable assurance that the Company has complied with and will continue to comply with all the conditions of the grant. Non-repayable grants or contributions related to operating expenses are included in the statement of loss when the related expenses are incurred. Grants related to capital expenditures are netted against the related assets when acquired.

The Company is also eligible for income tax credits for scientific research and experimental development (SR&ED) awarded by the federal and provincial governments. The portion of SR&ED credits immediately receivable is accounted for in the year during which the related costs or capital expenses are incurred. The portion of SR&ED credits not immediately receivable is accounted for in the year during which these costs or expenses are incurred, provided the Company has reasonable assurance that these credits will be recovered.

Income tax credits are applied against expenses or related assets. Recorded income tax credits are based on management's estimates of amounts expected to be recovered and are subject to an audit by the taxation authorities.

Stock-based compensation and other stock-based payments

The Company uses the fair value method to assess the fair value of stock options or warrants as at their date of allocation. The fair value is determined using the Black-Scholes option pricing model and is recognized through net results over the vesting period with an offset to the corresponding shareholder's equity account. When stock options or warrants are exercised, the corresponding account and the proceeds received by the Company are credited to share capital.

Income taxes

The Company accounts for income taxes using the tax liability method. Under this method, future income tax assets and liabilities are recognized for deductible or taxable temporary differences between the carrying value and the tax value of the assets and liabilities based on the enacted or substantially enacted tax rates expected to apply to the year in which the differences are expected to reverse.

The Company establishes a valuation allowance against future income tax assets if, based on available information, it is more likely than not that some or all the future income tax assets will not be realized.

Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate prevailing at the balance sheet date while non-monetary items are translated at the historical rate. Revenues and expenses denominated in foreign currencies are recorded at the average rate of exchange prevailing during the period, except for depreciation and amortization, which is translated at the historical rate. Foreign exchange gains or losses are included in expenses for the year.

Loss per share

Loss per share is determined using the weighted average number of outstanding shares during the period. The Company uses the treasury stock method to calculate the diluting effect of share purchase options and warrants. Reconciliations of the numerators and the denominators used in the calculation of the basic and diluted loss are disclosed in accordance with the IFRS.

Revenue recognition and work in progress

Opens Inc. reportable segment revenues related to the sale of products are recognized when persuasive evidence of an arrangement exists, delivery has occurred, the price to the buyer is fixed or determinable and collection is reasonably assured.

Opsens Solutions Inc. reportable segment revenues related to the sale of products and sensor installation services are recognized when persuasive evidence of an arrangement exists, on site installation has occurred, the price to the buyer is fixed or determinable and collection is reasonably assured. For contract revenues earned over a long period, revenues are recorded using the percentage of completion method. Therefore, these revenues are recognized proportionately with the degree of completion of the work. The Company uses the efforts expended method to calculate the degree of completion of work based on the number of hours incurred as at the balance sheet date compared to the estimated total number of hours. Work in progress is valued by taking into consideration the number of hours worked but not yet invoiced and the payments received. Losses are recorded as soon as they become apparent.

Financial instruments

Cash and cash equivalents, accounts receivable, balance of purchase price and income tax credits receivable are classified as loans and receivables. They are recorded at amortized cost, which, at initial recognition corresponds to fair value. Subsequent revaluations of accounts receivable are recorded at amortized cost, which generally corresponds to the initially recognized amount less any allowance for doubtful accounts.

The Company has chosen to classify its financial liabilities (accounts payable, accrued liabilities, and long-term debt) as other liabilities. Financial liabilities are initially measured at cost, and subsequent revaluations are recorded at amortized cost using the effective interest rate method.

Transaction fees related to “other liabilities” are capitalized and presented against long-term debt. They are amortized using the effective interest rate and are recorded in the income statement.

Critical accounting estimates and judgements

In preparing these interim consolidated condensed financial statements under IFRS, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The significant judgments made by management in preparing the interim consolidated condensed financial statements using accounting policies of the Company and the main sources of estimation uncertainty should be the same as those that will be applied to the first IFRS annual consolidated financial statements.

The following are the critical judgements and key sources of estimation:

- Recoverability of intangible assets
- Inventory evaluation
- Useful lives of property, plant and equipment
- Government assistance and research and development tax credits

For all these items, relevant accounting policies are discussed in the other parts of Note 2.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both the current and future periods.

FUTURE ACCOUNTING CHANGES

IFRS 9 - Financial Instruments, issued in November 2009, introduces new requirements for the classification and measurement of financial assets, financial liabilities and for derecognition. IFRS 9 will be effective for annual periods beginning on January 1, 2015, with earlier application permitted. IFRS 9 requires all recognized financial assets that are within the scope of IAS 39 - Financial Instruments: Recognition and Measurement to be subsequently measured at amortized cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortized cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods.

The Company is required to adopt IFRS 9 for the annual period beginning September 1, 2015. Since the Company does not expect to hold financial assets other than cash and cash equivalents, it does not expect that the adoption of IFRS 9 will have a significant impact on its financial statements.

IFRS 13 - Fair value measurement, issued in May 2011, establishes a single framework for measuring fair value where such measure is required under other standards. IFRS 13 will be effective for the annual period beginning on September 1, 2013, with earlier application permitted. IFRS 13 will apply for both financial and nonfinancial items measured at fair value. Under IFRS 13, the fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company will adopt IFRS 13 for the annual period beginning September 1, 2013. A detailed review will be completed in the future in order to determine if this Standard will have significant impacts.

In May 2011, the IASB issued IFRS 10 - Consolidated Financial Statements, IFRS 11 - Joint Ventures, IFRS 12 - Disclosures of Involvement with Other Entities, and amended IAS 27 - Separate Financial Statements and IAS 28 - Investments in Associates and Joint Ventures, all applicable for annual period beginning on or after September 1, 2013. A detailed review will be completed in the future in order to determine if this Standard will have significant impacts.

In June 2011, the IASB published an amendment to IAS 19 - Employee Benefits. As the Company does not provide benefits in the scope of this amendment, there will be no impact.

In June 2011, the IASB also issued an amendment to IAS 1 - Presentation of Items of Other Comprehensive Income that will be effective for the annual period beginning on September 1, 2012. This amendment provides an option to present comprehensive income in either one single continuous statement or in two separate but consecutive statements. It also requires items of other comprehensive income items to be grouped into those that will and will not be reclassified to profit and loss in the future. Earlier application of this standard is permitted. The company is currently evaluating the impact of this standard.

RISK FACTORS AND UNCERTAINTIES

Opsens operates in an industry that is subject to various risks and uncertainties. The Company's business, financial position, and operating results could be impacted negatively by these risks and uncertainties. The most important risks and uncertainties are described in the management discussion and analysis for the year ended August 31, 2011.

OTHER INFORMATION

Updated information on the Company can be found on the SEDAR Web site at <http://www.sedar.com>.

On behalf of management,
Chief Financial Officer and Secretary

(s) Louis Laflamme

July 4, 2012