

Condensed Interim Consolidated Financial Statements

Opsens Inc.

Three-month periods ended November 30, 2016 and 2015
(unaudited)

Notice

These unaudited condensed interim consolidated financial statements have not been reviewed by the Company's independent auditors.

Opsens Inc.

Three-month periods ended November 30, 2016 and 2015

Table of contents

Interim Consolidated Statements of Loss and Comprehensive Loss.....	1
Interim Consolidated Statements of Changes in Equity.....	2-3
Consolidated Statements of Financial Position.....	4
Interim Consolidated Statements of Cash Flows	5
Notes to the Condensed Interim Consolidated Financial Statements.....	6-15

Opsens Inc.

Interim Consolidated Statements of Loss and Comprehensive Loss

(unaudited)

	Three-month periods ended November 30,	
	2016	2015
	\$	\$
Revenues		
Sales	3,653,202	1,619,560
Licensing (note 5)	91,352	91,352
	3,744,554	1,710,912
Cost of sales	2,553,597	1,228,007
Gross margin	1,190,957	482,905
Expenses		
Administrative	888,383	732,897
Sales and Marketing	1,769,957	475,749
Research and development	735,922	683,910
Financial expenses	151,995	42,450
Change in fair value of embedded derivative (note 6)	185,975	205,967
	3,732,232	2,140,973
Net loss and comprehensive loss	(2,541,275)	(1,658,068)
Net loss per share (note 8)		
Basic	(0.03)	(0.03)
Diluted	(0.03)	(0.03)

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

Opsens Inc.

Interim Consolidated Statements of Changes in Equity

Three-month period ended November 30, 2016

(unaudited)

	Common shares (number)	Warrants (number)	Total (number)	Share capital \$	Reserve – Stock option plan \$	Reserve – Warrants \$	Deficit \$	Total \$
Balance as at								
August 31, 2016	72,629,038	5,617,496	78,246,534	32,677,611	1,920,089	3,253,737	(30,539,014)	7,312,423
Issued pursuant to the stock option plan (note 7a)	331,000	-	331,000	145,297	(50,147)	-	-	95,150
Warrants exercised (note 7a)	35,000	(35,000)	-	49,151	-	(7,151)	-	42,000
Stock-based compensation costs	-	-	-	-	250,229	-	-	250,229
Net loss	-	-	-	-	-	-	(2,541,275)	(2,541,275)
Balance as at								
November 30, 2016	72,995,038	5,582,496	78,577,534	32,872,059	2,120,171	3,246,586	(33,080,289)	5,158,527

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

Opsens Inc.

Interim Consolidated Statements of Changes in Equity

Three-month period ended November 30, 2015

(unaudited)

	Common shares		Warrants	Total	Share capital	Reserve –	Reserve –	Deficit	Total
	Issued	Subscribed				Stock option plan			
	(number)	(number)	(number)	(number)	\$	\$	\$	\$	\$
Balance as at									
August 31, 2015	60,497,253	140,000	3,450,426	64,087,679	23,226,679	1,608,161	2,315,944	(21,257,345)	5,893,439
Issued pursuant to the stock option plan (note 7a)	233,750	(140,000)	-	93,750	34,117	(12,742)	-	-	21,375
Stock-based compensation costs	-	-	-	-	-	76,920	-	-	76,920
Net loss	-	-	-	-	-	-	-	(1,658,068)	(1,658,068)
Balance as at									
November 30, 2015	60,731,003	-	3,450,426	64,181,429	23,260,796	1,672,339	2,315,944	(22,915,413)	4,333,666

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

Opsens Inc.

Consolidated Statements of Financial Position

(unaudited)

	As at November 30, 2016	As at August 31, 2016
	\$	\$
Assets		
Current		
Cash and cash equivalents (note 10)	4,275,865	5,903,040
Trade and other receivables (note 3)	2,965,390	1,981,426
Tax credits receivable	470,380	365,000
Inventories	4,203,719	4,056,824
Prepaid expenses	162,954	263,734
	12,078,308	12,570,024
Deferred financing costs (note 13)	210,394	-
Property, plant and equipment (note 4)	3,484,791	3,646,849
Intangible assets	659,544	644,603
	16,433,037	16,861,476
Liabilities		
Current		
Accounts payable and accrued liabilities	3,034,535	2,041,873
Warranty provision	173,417	177,870
Current portion of deferred revenues	1,040,558	366,408
Current portion of long-term debt	458,741	481,248
Convertible debenture (note 6)	4,089,342	-
	8,796,593	3,067,399
Deferred revenues (note 5)	316,733	408,085
Long-term debt	1,202,871	1,303,406
Convertible debenture (note 6)	-	3,792,839
Deferred lease inducements	958,313	977,324
	11,274,510	9,549,053
Shareholders' equity		
Share capital	32,872,059	32,677,611
Reserve – Stock option plan	2,120,171	1,920,089
Reserve – Warrants	3,246,586	3,253,737
Deficit	(33,080,289)	(30,539,014)
	5,158,527	7,312,423
	16,433,037	16,861,476
Subsequent events (note 13)		

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

Approved by the Board

Signed [Jean Lavigueur] director

Signed [Louis Laflamme] director

Opsens Inc.

Interim Consolidated Statements of Cash Flows

(unaudited)

	Three-month periods ended	
	November 30,	
	2016	2015
	\$	\$
Operating activities		
Net loss for the period	(2,541,275)	(1,658,068)
Adjustments for:		
Depreciation of property, plant and equipment	177,665	96,480
Amortization of intangible assets	21,340	16,330
Gain on disposal of property, plant and equipment (note 4)	(46,826)	-
Stock-based compensation costs	250,229	76,920
Change in fair value of embedded derivative	185,975	205,967
Interest expense, net	35,665	4,033
Effect of foreign exchange rate changes on cash and cash equivalents	(7,899)	(22,878)
Unrealized foreign exchange loss on convertible debenture	93,028	47,205
Changes in non-cash operating working capital items (note 10)	301,273	(1,001,110)
	(1,530,825)	(2,235,121)
Investing activities		
Increase in deferred financing cost	(46,160)	(26,297)
Acquisition of property, plant and equipment	(78,795)	(132,437)
Additions to intangible assets	(90,954)	(45,650)
Proceeds from disposal of property, plant and equipment (note 4)	115,717	-
Interest received	7,960	27,657
	(92,232)	(176,727)
Financing activities		
Reimbursement of long-term debt	(137,304)	(55,962)
Proceeds from the issuance of shares	137,150	21,375
Interest paid	(11,863)	-
	(12,017)	(34,587)
Effect of foreign exchange rate changes on cash and cash equivalents	7,899	22,878
Decrease in cash and cash equivalents	(1,627,175)	(2,423,557)
Cash and cash equivalents - Beginning of period	5,903,040	7,203,612
Cash and cash equivalents - End of period	4,275,865	4,780,055

Additional information on the interim consolidated statements of cash flows is presented in note 10.

The accompanying notes are an integral part of the condensed interim consolidated financial statements.

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

1. Incorporation and Description of Business

Opsens Inc. ("Opsens" or the "Company") is incorporated under the *Business Corporations Act* (Quebec). Opsens focuses mainly on the measure of Fractional Flow Reserve ("FFR") in interventional cardiology. Opsens offers an advanced optical-based pressure guidewire (OptoWire) that aims at improving the clinical outcome of patients with coronary artery disease. Opsens is also involved in industrial activities. The Company develops, manufactures and installs innovative fibre optic sensing solutions for critical applications such as the monitoring of oil wells and other demanding industrial applications. The Company's head office is located at 750, boulevard du Parc-Technologique, Québec, Québec, Canada, G1P 4S3.

2. Basis of Preparation

Statement of Compliance

These condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including International Accounting Standards ("IAS") 34, *Interim Financial Reporting* and using the same accounting policies and methods of computation as the most recent annual financial statements, except for the changes in accounting policies described below. These condensed interim consolidated financial statements should be read in conjunction with the annual financial statements for the year ended August 31, 2016, which have been prepared in accordance with IFRS as issued by the IASB.

Changes in Accounting Policies

New and amended standards issued but not yet effective

IFRS 9, Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9, *Financial Instruments*. The new standard will replace IAS 39, *Financial instruments: recognition and measurement*. The final amendments made in the new version include guidance for the classification and measurement of financial assets and a third measurement category for financial assets, fair value through other comprehensive income. The standard also contains a new expected loss impairment model for debt instruments measured at amortized cost or fair value through other comprehensive income, lease receivables, contract assets and certain written loan commitments and financial guarantee contracts. The standard is effective for annual periods beginning on or after January 1, 2018 and must be applied retrospectively with some exceptions. Early adoption is permitted. Restatement of prior periods in relation to the classification and measurement, including impairment, is not required. The Company has not yet assessed the impact of this new standard.

IFRS 15, Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15, *Revenue from contracts with customers*. IFRS 15 replaces all previous revenue recognition standards, including IAS 18, *Revenue*, and related interpretations such as IFRIC 13, *Customer loyalty programmes*. The standard sets out the requirements for recognizing revenue. Specifically, the new standard introduces a comprehensive framework with the general principle being that an entity recognizes revenue to depict the transfer of promised goods and services in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard introduces more prescriptive guidance than what was included in previous standards and may result in changes in classification and disclosure in addition to changes in the timing of recognition for certain types of revenues. On July 22, 2015, the IASB has confirmed a one-year deferral of the effective date of IFRS 15 to January 1, 2018.

In April 2016, the IASB issued clarifications to IFRS 15, *Revenue from contracts with customers*. These clarifications provide additional clarity on revenue recognition related to identifying performance obligations, application guidance on principal versus agent and licenses of intellectual property. The Company has not yet assessed the impact of this new standard.

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

IFRS 16, Lease

On January 13, 2016, the IASB released IFRS 16, *Leases*, which replace IAS 17, *Leases*, and the related interpretations on leases such as IFRIC 4, *Determining whether an arrangement contains a lease*, SIC 15, *Operating leases – Incentives* and SIC 27, *Evaluating the substance of transactions in the legal form of a lease*. This new standard specifies how to recognize, measure, present and disclose leases. It also provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless lease term is 12 months or less or the underlying asset has a small value. Accounting for the lessor remain substantially unchanged. The standard is effective for periods beginning on or after January 1, 2019, with earlier application permitted for companies that also apply IFRS 15, *Revenue from Contracts with Customers*. The Company has not yet assessed the impact of this new standard.

IAS 7, Statement of cash flows

On January 29, 2016, the IASB published amendments to IAS 7, *Statements of cash flows*. The amendments are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. They are effective for annual periods beginning on or after January 1, 2017, with earlier application being permitted. The Company has not yet assessed the impact of this new standard.

3. Trade and Other Receivables

	As at November 30, 2016	As at August 31, 2016
	\$	\$
Trade	3,189,670	2,176,251
Allowance for doubtful accounts	(556,295)	(491,623)
Sales taxes receivable	157,241	217,817
Other receivables	174,774	78,981
Total	2,965,390	1,981,426

Allowance for doubtful accounts variation

	Three-month periods ended November 31,	
	2016	2015
	\$	\$
Balance – Beginning of period	(491,623)	(3,032)
Additional provisions recognized	(64,672)	-
Balance – End of period	(556,295)	(3,032)

4. Property, Plant and Equipment

During the quarter ended November 30, 2016, the Company disposed of production equipment with a net carrying value of \$68,891 for net proceeds of \$115,717.

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

5. Deferred Revenues

a) Licensing Agreement

On April 15, 2014, the Company announced it had entered into an agreement with Abiomed, Inc. ("Abiomed") in connection with its miniature optical pressure sensor technology for applications in circulatory assist devices. The Company has granted Abiomed an exclusive worldwide license to integrate its miniature pressure sensor in connection with Abiomed's circulatory assist devices. Under the agreement, Abiomed will pay Opsens an aggregate amount of US\$6,000,000. \$1,647,000 (US\$1,500,000) has been paid on closing, while the balance will be disbursed based on the achievement of certain milestones.

The Company applies the principles of IAS 18, *Revenue*, to record revenues arising from the agreement with Abiomed. Therefore, the amount of \$1,647,000 (US\$1,500,000) paid on closing will be recognized over the term of the agreement. Revenues from milestone payments will be limited to costs incurred as long as the milestones are not achieved. Upon the achievement of a milestone, the unrecognized portion of the milestone will be recorded as revenues. For the three-month periods ended November 30, 2016 and 2015, an amount of \$91,352 related to the Abiomed agreement has been recognized as licensing revenues in the consolidated statements of loss and comprehensive loss.

During the three-month period ended November 30, 2016, the Company received the first tranche of a milestone payment amounting to \$674,150 (US\$500,000). Because the milestone was not achieved as at November 30, 2016, the amount has been accounted for as deferred revenues.

b) Other Deferred Revenues

Deferred revenues also comprise contracts where billings exceed contract costs incurred to date plus recognized profits less recognized losses or when the Company receives payments in advance of meeting the revenue recognition criteria.

6. Convertible Debenture

On November 19, 2012, the Company issued a US\$2,000,000 (\$2,002,000) subordinated secured convertible debenture maturing November 19, 2017. The convertible debenture bears interest at a rate of 2.0% per annum, payable at maturity. At the holder's option, the convertible debenture may be converted into common shares of the Company at any time up to the maturity date, at a conversion price representing the market price of the shares. However, the conversion price is subject to a minimum of \$0.50 and a maximum of \$0.75 per common share (the "conversion price").

The convertible debenture is also convertible at the Company's option at the conversion price if the volume-weighted average closing price per common share for the twenty trading days immediately preceding the fifth trading day before such conversion date is at least \$1.20 and if a minimum of 50,000 common shares have traded on the TSX Venture Exchange during each of the twenty trading days taken into account in the calculation of the conversion price.

To secure the repayment of the convertible debenture, a movable hypothec on certain equipment has been given. As at November 30, 2016, the net book value of property, plant and equipment pledged as collateral was nil (nil as at August 31, 2016). This hypothec will rank second to certain long-term debts of the Company.

As noted above, the convertible debenture contains a conversion option that will result in an obligation to deliver a fixed amount of equity in exchange of a variable amount of convertible debenture when translated in the functional currency of the Company. Consequently, under IAS 32, *Financial Instruments: Presentation*, the convertible debenture is accounted for as a compound instrument with a debt component and a separate embedded derivative representing the conversion option. Both the debt and embedded derivative components of this compound financial instrument are measured at fair value on initial recognition. The debt component is subsequently accounted for at amortized cost using the effective interest rate method. The embedded derivative is subsequently measured at fair value at each reporting date, with gains and losses in fair value recognized through profit or loss.

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

The carrying value of the convertible debenture and embedded derivative as of November 30, 2016 and August 31, 2016 is as follows:

	As of November 30, 2016	As of August 31, 2016
	\$	\$
Debt component reported as long-term liability (US\$2,147,303; US\$2,144,864 as at August 31, 2016)	2,898,055	2,813,204
Embedded derivative reported as long-term liability (US\$887,100; US\$746,900 as at August 31, 2016)	1,191,287	979,635
Total	4,089,342	3,792,839

7. Shareholders' Equity

a) Share capital

During the three-month period ended November 30, 2016, following the exercise of stock options, the Company issued 331,000 common shares (93,750 for the three-month period ended November 30, 2015) for a cash consideration of \$95,150 (\$21,375 for the three-month period ended November 30, 2015). As a result, an amount of \$50,147 was reallocated from "Reserve – Stock option plan" to "Share capital" in shareholders' equity (\$12,742 for the three-month period ended November 30, 2015).

During the three-month period ended November 30, 2016, following the exercise of warrants, the Company issued 35,000 common shares (nil for the three-month period ended November 30, 2015) for a cash consideration of \$42,000 (nil for the three-month period ended November 30, 2015). As a result, an amount of \$7,151 was reallocated from "Reserve – Warrants" to "Share capital" in shareholders' equity (nil for the three-month period ended November 30, 2015).

b) Stock options

The changes in the number of stock options granted by the Company and their weighted-average exercise prices, for the three-month periods ended November 30, 2016 and 2015, are as follows:

	Three-month period ended November 30, 2016,		Three-month period ended November 30, 2015,	
	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price
		\$		\$
Balance – Beginning of period	5,029,500	0.70	3,542,750	0.50
Granted	1,310,000	1.50	550,000	0.74
Exercised	(331,000)	0.29	(93,750)	0.23
Cancelled	(557,000)	0.85	-	-
Balance – End of period	5,451,500	0.90	3,999,000	0.54

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

c) Warrants

The changes in the number of warrants issued by the Company and their weighted-average exercise prices, for the three-month periods ended November 30, 2016 and 2015, are as follows:

	Three-month period ended November 30, 2016,		Three-month period ended November 30, 2015,	
	Number of warrants	Weighted average exercise price	Number of warrants	Weighted average exercise price
Balance – Beginning of period	5,617,496	\$ 1.33	3,475,426	\$ 0.98
Exercised	(35,000)	1.20	-	-
Balance – End of period	5,582,496	1.33	3,475,426	0.98

8. Net Loss per Share

The table below presents a reconciliation between the basic net loss and the diluted net loss per share:

	Three-month periods ended November 30,	
	2016	2015
	\$	\$
Net loss attributable to shareholders		
Basic and diluted	(2,541,275)	(1,658,068)
Number of shares		
Basic and diluted weighted average number of shares outstanding	72,771,678	60,664,217
Amount per share		
Net loss per share		
Basic	(0.03)	(0.03)
Diluted	(0.03)	(0.03)

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

Stock options, warrants and the convertible debenture are excluded from the calculation of the diluted weighted-average number of shares outstanding when their exercise price is greater than the average market price of common shares or when their effect is antidilutive. The number of such stock options, warrants and the nominal value of the convertible debenture is presented below:

	Three-month periods ended November 30,	
	2016	2015
Stock options	960,000	592,000
Warrants	2,380,500	2,670,110
Convertible debenture (US\$2,000,000)	\$2,002,000	\$2,002,000

For the three-month periods ended November 30, 2016 and 2015, the diluted amount per share was the same amount as the basic amount per share, since the dilutive effect of stock options, warrants and convertible debenture was not included in the calculation; otherwise, the effect would have been antidilutive. Accordingly, the diluted amount per share for these periods was calculated using the basic weighted average number of shares outstanding.

9. Fair Value of Financial Instruments

The following table provides information about financial instruments measured at fair value in the statement of financial position and categorized by level according to the significance of the inputs used in making the measurements:

	As of November 30, 2016	As of August 31, 2016
	Fair Value and Carrying Value	Fair Value and Carrying Value
	\$	\$

Financial assets (liabilities) measured at fair value:

Convertible debenture – embedded derivative	2	(1,191,287)	(979,635)
---	---	-------------	-----------

* Level 2 – Quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

The fair value of the embedded derivative financial instruments included in the convertible debenture is calculated using a financial model which includes observable data like share price and interest rates.

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

10. Additional Information on the Interim Consolidated Statements of Cash Flows

	Three-month periods ended November 30,	
	2016	2015
	\$	\$
<i>Changes in non-cash operating working capital items</i>		
Trade and other receivables	(983,964)	(574,646)
Tax credits receivable	(105,380)	(87,209)
Inventories	(146,895)	(215,231)
Prepaid expenses	100,780	(85,135)
Accounts payable and accrued liabilities	877,398	87,467
Warranty provision	(4,453)	-
Deferred revenues	582,798	(155,392)
Deferred lease inducements	(19,011)	29,036
	301,273	(1,001,110)

Supplementary information

Unpaid acquisition of property, plant and equipment	23,752	555,277
Unpaid additions to intangible assets	4,963	15,211
Unpaid financing costs	164,234	-

	As of November 30, 2016	As of August 31, 2016
	\$	\$
<i>Cash and cash equivalents</i>		
Cash	896,034	454,740
Short-term investments	3,379,831	5,448,300
	4,275,865	5,903,040

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

11. Segmented Information

Sector's Information

The Company is organized into two segments: Medical and Industrial.

Medical segment: In this segment, Opsens focuses mainly on the measure of FFR in interventional cardiology.

Industrial: In this segment, Opsens' develops, manufactures and installs innovative fiber optic sensing solutions for critical applications such as the monitoring of oil wells and other demanding industrial applications.

The principal factors employed in the identification of the two segments reflected in this note include the Company's organizational structure, the nature of the reporting lines to the President and Chief Executive Officer and the structure of internal reporting documentation such as management accounts and budgets.

The same accounting policies are used for both reportable segments. Operations are carried out in the normal course of operations and are measured at the exchange amount, which approximates prevailing prices in the markets.

	Three-month period ended November 30, 2016			Three-month period ended November 30, 2015		
	Medical	Industrial	Total	Medical	Industrial	Total
	\$	\$	\$	\$	\$	\$
External sales	3,330,186	414,368	3,744,554	1,226,808	484,104	1,710,912
Internal sales	-	117,405	117,405	-	95,786	95,786
Depreciation of property, plant and equipment	153,128	24,537	177,665	72,433	24,047	96,480
Amortization of intangible assets	18,125	3,215	21,340	13,919	2,411	16,330
Financial expenses (revenues)	87,599	64,396	151,995	(4,191)	46,641	42,450
Change in fair value of embedded derivative	185,975	-	185,975	205,967	-	205,967
Net loss	(2,150,162)	(391,088)	(2,541,250)	(1,284,951)	(373,117)	(1,658,068)
Acquisition of property, plant and equipment	78,093	6,405	84,498	643,321	4,739	648,060
Additions to intangible assets	18,950	17,331	36,281	31,470	5,671	37,141
Segment assets	14,034,675	2,398,362	16,433,037	9,199,819	2,700,787	11,900,606
Segment liabilities	10,742,621	531,889	11,274,510	7,032,965	533,975	7,566,940

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

The Company's net loss per reportable segments reconciles to its condensed interim consolidated financial statements as follows:

	Three-month periods ended November 30,	
	2016	2015
	\$	\$
Net loss per reportable segments	(2,541,250)	(1,658,068)
Elimination of inter-segment profits	(25)	-
Net loss and comprehensive loss	(2,541,275)	(1,658,068)

Geographic sector's information

	Three-month periods ended November 30,	
	2016	2015
	\$	\$
Revenue per geographic sector		
Japan	1,351,400	798,311
United States	740,963	192,585
Canada	429,041	344,270
Other*	1,223,150	375,746
	3,744,554	1,710,912

* Comprise revenues generated in countries for which amounts are individually not significant.

Revenues are attributed to the geographic sector based on the clients' location. Capital assets, which include property, plant and equipment and intangible assets, are all located in Canada.

During the three-month period ended November 30, 2016, revenues from one client represented individually more than 10% of the total revenues of the Company, i.e. approximately 37% (medical's reportable segment).

During the three-month period ended November 30, 2015, revenues from one client represented individually more than 10% of the total revenues of the Company, i.e. approximately 44% (medical's reportable segment).

Opsens Inc.

Notes to the Condensed Interim Consolidated Financial Statements

Three-month periods ended November 30, 2016 and 2015

(unaudited)

12. Related-party Transactions

In the normal course of its operations, the Company has entered into transactions with related parties.

	Three-month periods ended November 30,	
	2016	2015
	\$	\$
Professional fees paid to a company controlled by a director	18,305	1,921

Fees are incurred for the Company's FFR activities.

Key management personnel, having authority and responsibility for planning, directing and controlling the activities of the Company, comprise the Chief Executive Officer, the Chief Financial Officer, the Business Unit Manager of Opsens Solutions Inc. and other vice presidents. Compensation of key management personnel during the three-month periods ended November 30, 2016 and 2015:

	Three-month periods ended November 30,	
	2016	2015
	\$	\$
Short-term salaries and other benefits	387,805	352,283
Option-based awards	23,320	22,095
	411,125	374,378

The compensation of key executives is determined by the Human Resources and Compensation Committee, taking into consideration individual performance and market trends.

13. Subsequent Events

On December 21, 2016, the Company achieved a technical milestone related to the agreement with Abiomed and consequently, it allows the Company to record, in the consolidated statements of loss and comprehensive loss as licensing revenues, the first tranche of \$674,150 (US\$500,000) that was accounted for as deferred revenues as at November 30, 2016. On January 11, 2017, the Company received the second tranche of the milestone payment. The payment, amounting to \$333,600 (US\$250,000), will be recorded as licensing revenues in the consolidated statements of loss and comprehensive loss.

On December 8, 2016, the Company completed a public offering for aggregate gross proceeds of \$14,950,500. In connection with the offering, the Company issued a total of 9,967,000 shares at a price of \$1.50 per share.

Net cash proceeds from the issue were estimated at \$13,773,000 after payment of the agents' commission and expenses of \$1,177,500.

14. Approval of Condensed Interim Consolidated Financial Statements

The condensed interim consolidated financial statements were approved by the Board of Directors and authorized for issue on January 25, 2017.